

IIAT is the ONLY association representing the independent agent voice at the Capitol among 100s of insurance industry lobby groups.

IMPACT IS THE TOOL TO FACILITATE THAT VOICE – LOUD AND CLEAR.

**Investing in IMPACT Ensures:**

Like-minded individuals are elected and represent you in Austin  
Increased political leverage  
Strength in numbers

**So Many Ways to Contribute**

-----  
**ONLINE**

Go to the IIAT web site:  
**iiat.org** > Governmental Affairs > IMPACT > Invest

-----  
**INVOICE**

Fill out the remittance stub attached to your invoice, sign, and send it to IIAT in the enclosed envelope.

-----  
**PAYROLL DEDUCT**

Contact IIAT to participate.

**Contact IIAT for more information.**

**800.880.7428**



**How has IMPACT been successful?**

**WITH YOUR SUPPORT THROUGH IMPACT, IIAT HAS:**

Worked to avoid increases in your liability as a professional

Supported changes to restructure and fund the Texas Windstorm Insurance Association, limiting company assessments

Helped maintain states as sole regulators

Worked to improve agents' licensing requirements

**800.880.7428**

*"It is only by working together that we can be successful."*

BRYAN SHOFNER, IIAT PRESIDENT



**IMPACT**

**THE VOICE OF INDEPENDENT AGENTS**

Political Action Committee of the  
Independent Insurance Agents of Texas

**181 legislators, who have more than 5,000 special interest groups in their ears,  
determine the way you do business in Texas.**

**YOU CAN HELP MAKE SURE THE  
INDEPENDENT INSURANCE AGENT VOICE IS HEARD.**

**LEADERSHIP CLUB (2009) \$250-principal + \$100-producer**

Barber Insurance Agency, LLC.....Abilene  
 Moutray & Associates Insurance Agency, Inc..... Abilene  
 Upshaw & Brown ..... Amarillo  
 Neal Insurance Agency..... Angleton  
 The John A. Barclay Agency, Inc. .... Austin  
 FitzPatrick Insurance Solutions, LLC..... Austin  
 William Gammon Insurance ..... Austin  
 Independent Insurance Agents of TX ..... Austin  
 Texas Associates Insurors..... Austin  
 Watkins Insurance Group ..... Austin  
 Ed Weeren Insurance Agency, Inc..... Austin  
 Whorton Insurance Services..... Austin  
 Campbell-Huitt Insurance ..... Bay City  
 The Maida Agency, Inc. .... Beaumont  
 GBS Insurance Agency, Inc. .... Bellaire  
 Parks Agency, Inc. .... Big Spring  
 Upshaw Insurance Agency, Inc. .... Borger  
 Bert Whisenant Insurance ..... Brownsville  
 Porter Insurance Agency, Inc..... Brownwood  
 SIG Insurance Services, LLC Corporate Headquarters ..... Bryan  
 Goodman Insurance Agency, Inc. .... Clarksville  
 FBC Insurance Agency, Inc..... College Station  
 The Schwab Agency ..... Colleyville  
 Borden Insurance ..... Corpus Christi  
 Paul Dawson Insurance ..... Crockett  
 BBVA Compass Insurance Agency, Inc. .... Dallas  
 Frost Insurance Agency, Inc. .... Dallas  
 Glenn-Madden & Associates Insurance Agency, Inc. .... Dallas  
 McQueary Henry Bowles Troy, LLP ..... Dallas  
 Roach Howard Smith & Barton ..... Dallas  
 Roberts & Crow, Inc..... Dallas  
 Swingle, Collins & Associates..... Dallas  
 Roy L. Taylor & Sons ..... Dallas  
 Waldman Bros., LLP..... Dallas  
 Wortham Insurance & Risk Management..... Dallas  
 Bayless-Hall Insurance..... Denison  
 Hempkins Insurance ..... Denison  
 Al Boenker Insurance Agency, Inc..... Fort Worth  
 Frost Insurance Agency, Inc. .... Fort Worth  
 Don Hutcherson Insurance ..... Gainesville  
 Galveston Insurance Associates ..... Galveston  
 Davis-Dyer-Max, Inc..... Garland  
 Firewheel Insurance Agency, LLC ..... Garland  
 Insurance Network of Texas ..... Giddings  
 Bryan Insurance Agency ..... Graham  
 Meacham Insurance Agency ..... Graham  
 Watkins Insurance Group ..... Hawkins  
 Hill County Insurance Agency..... Hillsboro  
 Country Side Insurance Services, LLC ..... Honey Grove  
 Adams Insurance Service, Inc. .... Houston  
 Assurance One of Texas, LLC ..... Houston  
 Barmore Insurance Agency, Inc..... Houston  
 Bowen, Miclette & Britt, Inc. .... Houston  
 Brady, Chapman, Holland & Associates, Inc. .... Houston

Dean & Draper Insurance Agency, LP ..... Houston  
 John S. Dunn & Son, Inc. .... Houston  
 Hotchkiss Insurance Agency, LLC..... Houston  
 Insurance Alliance ..... Houston  
 Insurance Associates of the Southwest, LLC ..... Houston  
 Myron Steves ..... Houston  
 Pathfinder/LL&D Insurance Group, LLC ..... Houston  
 Swantner & Gordon Insurance Agency, LLP ..... Houston  
 Texas Insurance Consulting ..... Houston  
 Al Thurmond Agency, Inc. .... Houston  
 Zuber Insurance Agency, Inc. .... Houston  
 Laird Insurance Agency ..... Kilgore  
 Insurance Network of Texas ..... La Grange  
 Henri D. Kahn Insurance Service, LLC ..... Laredo  
 Stallard and Associates ..... Longview  
 Watkins Insurance Group ..... Longview  
 Cecil-Dunn Insurance Agency ..... Lubbock  
 Bartlett, Baggett & Shands ..... Lufkin  
 Davis Forestry Insurance Agency, Inc..... Lufkin  
 Morgan Insurance Agency ..... Lufkin  
 Swain & Baldwin Insurance, Inc. .... Lufkin  
 Stover & Crouch Insurance Agency, Inc..... Madisonville  
 Shepard Insurance Agency ..... McAllen  
 Bert Whisenant Insurance ..... McAllen  
 Family Financial Group, Inc. .... Mesquite  
 The Insurance Man & Associates ..... Midland  
 Watkins Insurance Group ..... Mineola  
 Sawyer & Associates Insurance Agency..... Monahans  
 W. E. Gibson Agency, Inc. .... Navasota  
 The Miller Agency, Inc. .... Navasota  
 Conner & Duffer Insurance Agency..... New Boston  
 Bogan, Dunlap & Wood Insurance Agency, LLC..... Odessa  
 Edgmon & Associates, Inc..... Odessa  
 West Texas Insurance Exchange, Inc. .... Odessa  
 Kenderdine Agency, Inc. .... Palestine  
 Ballard Insurance Agency ..... Paris  
 Pierson & Fendley Insurance Agency, LLC ..... Paris  
 Victory Insurance ..... Pearland  
 Diversified Insurance Management., Inc. .... Plano  
 Scarbrough, Medlin & Associates, Inc. .... Plano  
 Grayhawk Insurance & Risk Management Services ..... Richardson  
 Ron Patterson Insurance Agency, Inc..... Richardson  
 W. L. Rivers ..... Richardson  
 Floyd Insurance Agency ..... Robstown  
 K & S Insurance Agency ..... Rockwall  
 John Bezdek Insurance ..... San Antonio  
 Dan Corrigan Insurance Agency ..... San Antonio  
 Luhn-McCain Insurance Agency, Inc..... San Antonio  
 Texas Associates S.A..... San Antonio  
 Whitaker Insurance Associates, Inc..... San Antonio  
 Eiland & Associates, Inc. .... Stanton  
 Threlkeld & Company Insurance..... Tyler  
 Montalvo Insurance Agency, Inc. .... Weslaco  
 Mark Inman Insurance Agency ..... Wichita Falls

**LONE STAR CLUB (2009) \$200-principal + \$50-producer**

John Korman Insurance Agency ..... Abilene  
 Neely, Craig & Walton, LLP ..... Amarillo  
 Upshaw Insurance Agency, Inc..... Amarillo  
 Apex Insurance Agency, Inc. .... Arlington  
 Frost Insurance Agency, Inc. .... Austin  
 R. O. Williams & Co., Inc. .... Beaumont  
 Aars & Nelson Insurance Agency, LP ..... Clifton  
 Shelton Insurance Agency Inc..... Corpus Christi  
 Arthur J Gallagher Risk Management Services, Inc..... Dallas  
 Ragland, Strother & Lafitte ..... Dallas  
 Larry Womack and Company ..... Dallas  
 Home Insurance Agency..... El Paso  
 The Sweeney Company ..... Fort Worth  
 Assurance One of Texas, LLC ..... Hallettsville  
 Connelly & Bartnesky Insurance Agency ..... Harlingen  
 Shepard Walton King Insurance Group ..... Harlingen  
 Associated Insurance Managers ..... Houston  
 Carroll Insurance Agency, Ltd..... Houston  
 Cravens/Warren & Company ..... Houston  
 GEM Insurance Agencies, LP ..... Houston  
 ISB Insurance Services, Inc..... Houston  
 King-Phillips Insurance Agency, Inc..... Houston  
 Moon-Shepherd-Baker Insurance Agency, Inc. .... Houston  
 John R. Ray & Sons, Inc..... Houston  
 First Insurance Services ..... Jasper  
 Gans & Smith Insurance Agency, Inc. .... Longview  
 Alan Henry Insurance Agency, Inc..... Lubbock  
 The Shropshire Agency, Inc..... Lubbock  
 Shepard Walton King Insurance Group ..... McAllen  
 Mission/Duncan Insurance Agency, Inc. .... Mission  
 BancorpSouth Insurance Services, Inc. .... Nacogdoches  
 Harold Hodges Insurance Agency..... Paris  
 Norment & Landers Insurance..... Paris  
 Coleman Hall & Heinze Insurance ..... Port Isabel  
 GSM Insurors..... Rockport  
 BBVA Compass Insurance Agency, Inc. .... San Antonio  
 Billy Greaves Insurance Agency, Inc..... San Antonio  
 SWBC Insurance Services, Inc..... San Antonio  
 Gene Williams General Insurance Agency ..... San Antonio  
 Janicek Insurance Agency, Inc..... Smiley  
 Walker & Solomon Agency, Inc..... Tahoka  
 Healthsure Insurance Services, Inc..... Temple  
 Offenhauser & Company ..... Texarkana  
 Hibbs-Hallmark & Co. .... Tyler  
 Watkins Insurance Group ..... Tyler  
 Frost Insurance Agency, Inc. .... Victoria  
 Janecka Insurance Agency ..... Victoria  
 J & H Insurance Services, Inc. .... Waco  
 Barnard Insurance Group ..... Wichita Falls  
 Boley-Featherston Insurance ..... Wichita Falls  
 DeMasters-Daniel Insurance Agency, Inc. .... Wimberley

**CAPITOL CLUB (2009) \$100-principal + \$25-producer**

CBS Insurance, LLP ..... Abilene  
 eXpress Insurance, Inc. .... Abilene  
 Perry Hunter Hall, Inc..... Abilene  
 Insurance One Agency, LC ..... Addison  
 Mullis Newby Hurst, LP ..... Addison  
 Edmond, Deaton & Stephens ..... Amarillo  
 Williams-Boyce Agency, LLP ..... Amarillo  
 The Weatherby-Eisenrich Agency ..... Andrews  
 Guaranty Insurance Services, Inc..... Arlington  
 Achilles & Associates ..... Austin  
 Anderson Insurance Partners, LP ..... Austin  
 Central Insurance Agency, Inc. .... Austin  
 Eckert Insurance Group, Inc. .... Austin  
 IIAT Insurance Agency, Inc. .... Austin  
 Pathfinder Insurance Agency of Austin..... Austin  
 Wortham Insurance & Risk Management..... Austin  
 Willingham Insurance Agency, LLP..... Ballinger  
 Joe W. McMullan Insurance Agency, Inc..... Bandera  
 Foss, Hardy & Arbuckle ..... Bay City  
 Braud, Vaughn & Williamson..... Beaumont  
 J. S. Edwards & Sherlock ..... Beaumont  
 Perricone Insurance Agency Inc ..... Bellaire  
 Kelley Insurance Agency..... Big Sandy  
 Galloway Insurance Agency ..... Burnet  
 Stein Insurance Agency..... Castroville  
 Bounds Insurance Agency, Inc. .... Center  
 Ledbetter Insurance Agency ..... Cisco  
 INSURANCE ASSOCIATES OF TEXAS..... Conroe  
 Soules Insurance Agency, Inc. .... Conroe  
 Western Insurance Agency ..... Copperas Cove  
 IBC Insurance Agency, LTD ..... Corpus Christi  
 Kingsbury Agency Insurance..... Corpus Christi  
 SGRC Insurance Services, Inc. .... Corpus Christi  
 Bibby, Brilling & Associates, LLP ..... Dallas  
 Dick Cole Insurance ..... Dallas  
 Frederiksen & Frederiksen, A Corp. .... Dallas  
 HUB International Personal Insurance ..... Dallas  
 McLaughlin Brunson Insurance Agency..... Dallas  
 Wm Rigg Co. .... Dallas  
 Sleeper Sewell Insurance Services, Inc. .... Dallas  
 Sovereign Insurance Group, Inc. .... Dallas  
 Ben Spurgin Insurance Agency, Inc..... Dallas  
 Thomas Benefits & Insurance..... Dallas  
 Wood-Wilson Company, Inc. .... Dallas  
 Skarpa Insurance Agency..... Dayton  
 Hutcherson Insurance Services ..... Denton  
 US Insurance Services, Inc. .... Edinburg  
 Security Insurance Agency..... Edna  
 Texas Insurance & Financial Services, Inc. .... El Campo  
 HUB International - Southwest..... El Paso  
 Sellers Insurance Agency, Inc. .... El Paso  
 Dickey, McGann & Rowe, Inc..... Electra  
 R. B. Carter Agency ..... Elsa  
 Fayetteville Insurance Agency ..... Fayetteville

Hemphill Insurance Agency ..... Fort Worth  
 Higginbotham & Associates, Inc. .... Fort Worth  
 Lucien Wright Insurance Services, Inc. .... Fort Worth  
 Roach Howard Smith & Barton ..... Fort Worth  
 Bierschwale-Rees Insurance ..... Fredericksburg  
 Hutcherson Insurance Agency ..... Gainesville  
 Heffernan Insurance Agency, Inc. .... Galveston  
 SMI Agency..... Galveston  
 Head Insurance ..... Goldthwaite  
 J. L. Green Insurance Agency ..... Greenville  
 Groveton Insurance ..... Groveton  
 Lenefeld Insurance Agency, Inc. .... Hamilton  
 CFG Insurance ..... Henderson  
 HARCO Insurance Services, Inc. .... Houston  
 Insurance Network of Texas ..... Houston  
 Lone Star Advantage Insurance Services, Inc..... Houston  
 Fred Rhodes & Co./ Julius Levi and Co. .... Houston  
 Surety Advisors, LLC..... Houston  
 Becton Insurance Agency, Inc. .... Idalou  
 Isom Crop Insurance Agency ..... Idalou  
 Elbert Insurance Agency..... Lake Jackson  
 Mike Honea Agency ..... Lewisville  
 B. B. Boon Insurance Agency, Inc..... Linden  
 Jackson-Lloyd Insurance Agency ..... Longview  
 Charles W. Tomberlain Insurance..... Longview  
 Double Seven Agency ..... Lubbock  
 Edwards & Abernathie, Inc. .... Lubbock  
 Cam Fannin Insurance Agency, Inc. .... Lubbock  
 J. E. Murfee & Son ..... Lubbock  
 Roy W. Neal, Jr., Agency, Inc..... Lubbock  
 Shofner, Lynch & Shulse, LLC ..... Lubbock  
 Charles Short Insurance Agency, Inc. .... Lubbock  
 Sims-Perrin Insurance Agency, Inc. .... Lubbock  
 David Tate Insurance Agency, LLP ..... Lubbock  
 Brownrigg Insurance Agency, Inc. .... Marshall  
 Naler Insurance Agency, Inc. .... McGregor  
 Gary Bingham & Associates ..... Mesquite  
 Capstone Strategies, LLC..... Midland  
 Flowers & McKeller Insurance Services, LLC ..... Midland  
 Mims & Smith Insurance Associates..... Midland  
 Capps Insurance Agency ..... Mount Pleasant  
 McNeill Insurance Agency, Inc..... Nederland  
 Diversified Insurance Agency..... New Boston  
 Comaltex Insurance Agency, Inc. .... New Braunfels  
 Miller & Miller Insurance Agency ..... New Braunfels  
 Sewell and Uselton Insurance Agency ..... Nocona  
 Gilliland Insurance Agency..... Odessa  
 Milam Felker Insurance Services, Inc. .... Odessa  
 Waid Insurance Agency ..... Odessa  
 Duncan, Fraser & Bridges Insurance Agency ..... Pampa  
 Assurance Management Assoc., Inc..... Pasadena  
 SBMP/Mayo Agency, Inc. .... Petersburg  
 James E. Capt Insurance Agency ..... Pharr  
 Compere Insurance Agency ..... Pharr

Julian Salter Company ..... Port Arthur  
 McFerrin Insurance Agency.....Port Neches  
 Risk Resources, LLC..... Portland  
 Bill Beatty Insurance Agency ..... Richardson  
 Sawyer Insurance Agency ..... Richardson  
 Bill Haddox Insurance and Financial Services, Inc. .... Robinson  
 Moursund Insurance Agency.....Round Mountain  
 P K Kelley Insurance Agency, LLC ..... San Angelo  
 Alexander Insurance Agency, Inc. .... San Antonio  
 ARM Insurance Agency, Inc..... San Antonio  
 Belken Insurance Associates ..... San Antonio  
 Catto & Catto, LLP..... San Antonio  
 Wallace Cook Agency, Inc. .... San Antonio  
 Eanes & Polk, Inc. .... San Antonio  
 Frost Insurance Agency, Inc. .... San Antonio  
 Grona Boles Insurance Agency, Inc. .... San Antonio  
 Harding-Conley-Drawert-Tinch Insurance Agency, Inc..... San Antonio  
 Insurance One Agency, LC ..... San Antonio  
 McCorkle Commercial Insurance Agency ..... San Antonio  
 Transportation Insurance Services, Inc..... San Antonio  
 Insurance Agency of San Marcos ..... San Marcos  
 TCOR Insurance Management ..... San Marcos  
 The Hansford Agency ..... Spearman  
 Taylor & Associates ..... Spring  
 Assurance One of Texas, LLC ..... Sugar Land  
 High Agency ..... Sweetwater  
 Mobile Insurance Agency of Texas, Inc. .... The Woodlands  
 Bosworth & Associates, Inc..... Tyler  
 FDS Insurance Agency, Inc. .... Tyler  
 The Gibb Agency..... Tyler  
 Raine Insurance Agency..... Uvalde  
 Brantley & Wright Insurance Agency ..... Vernon  
 Bailey Insurance & Risk Management, Inc. .... Waco  
 Insurance Network of Texas ..... Waco  
 Ferguson Insurance ..... Waxahachie  
 Hays Insurance Agency ..... West Columbia  
 Insurance Net, Inc. .... Wharton  
 An American Insurance Agency, Inc. .... Wichita Falls  
 Pulley Insurance Agency..... Wichita Falls  
 Wylie Insurance Agency, Inc..... Wylie  
 Eloy Insurance ..... Zapata